

The Office of Corporate Alliances of Johns Hopkins University presents:

Fall 2005 seminars for entrepreneurs

Who should attend: All in the Hopkins community interested in entrepreneurship
Agenda: 6-7:30 pm presentation
Location: Room E301 Eastern High School. Follow this link for directions:
http://webapps.jhu.edu/jhuniverse/information_about_hopkins/visitor_information/how_to_get_here/eastern_campus/index.cfm
RSVP/Questions: Nora Zietz – noraz@jhu.edu
Cost: Free – please RSVP, it helps us plan chairs and light refreshments.

Schedule of seminars:

THURS 9/8/05:

“Are you better off licensing your IP, or going the startup route?”

Speaker: Catherine Vorwald, Director, Business Development, Chesapeake PERL. Yes, this is the Catherine Vorwald you met in the JHU Office of Technology Licensing – she has joined a startup, and will draw on her experience at OTL and in industry. She will be referring to Scott Shane’s book, Academic Entrepreneurship.
<http://www.c-perl.com/>

TUES 9/20/05

“SBIR Funding for Bioscience Commercialization”

Speakers: Maryland Technology Development Corp. (TEDCO). Funds from the SBIR and STTR programs represent millions of dollars, but can be tricky to obtain. If you are considering partnering with small companies, the more you know about these programs, the better.
<http://www.marylandtedco.org/who/index.html>

THURS 10/6/05

“A tale from the dark side: the 15 Pitfalls faced by every startup.”

Speaker: Newt Fowler, Partner, Rosenberg, Martin, Funk & Greenberg, and former entrepreneur. This speaker is well known in Baltimore, where he has mentored dozens of startups. Return engagement. http://www.rpfg.com/bio_nfowler.php

THURS 10/20/05

“Free Legal Help available for startups.”

Speaker: Fred Provorny, Director, Maryland Intellectual Property Legal Resource Center. This Legal Resource Center is a joint initiative of the UM Law School, the Montgomery County Dept of Economic Development, MdBio, and TEDCO. Fred will talk about how this free service works (and why it is important to get legal advice early) and which law firms pick up from there, at reduced rates. www.miplrc.org

TUES 11/8/05

“Is this Invention Patentable? And if so, how do you protect it?”

Speakers: Steven Tiller and Greg Stone, Partners, Whiteford, Taylor and Preston --one of Baltimore’s largest lawfirms, catering to startups, mid-market companies, and Fortune 500 entities. This team is back by popular demand. www.wtplaw.com

THURS 12/8/05

No man’s Land, where growing companies fail.

Speaker: William A. Fisher, III, Partner, Tatum partners. Particular emphasis on how early decisions in a company’s life impact the company’s infrastructure and capital requirements.
www.Tatumpartners.com